

Solar Fund



Your business' solar project could be cash flow-positive from day one



Sustainable Australia Fund is a leading provider of Environmental and Building Upgrade Finance with nearly two decades experience helping Aussie businesses unlock savings and sustainability.

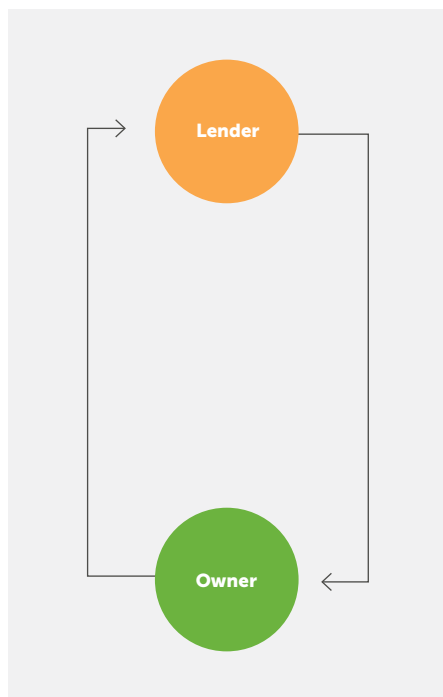
Our expert team can help you and your solar installer find the perfect term that maximises your available funds through a guaranteed fixed-rate, long-term solar PV & battery finance solution for all non-residential installations.

Solar Fund is a fixed-rate, long-term loan for solar PV upgrades to existing commercial buildings. With terms of up to 20 years available, your business could be cash-flow positive from day one – where your savings exceed repayments.

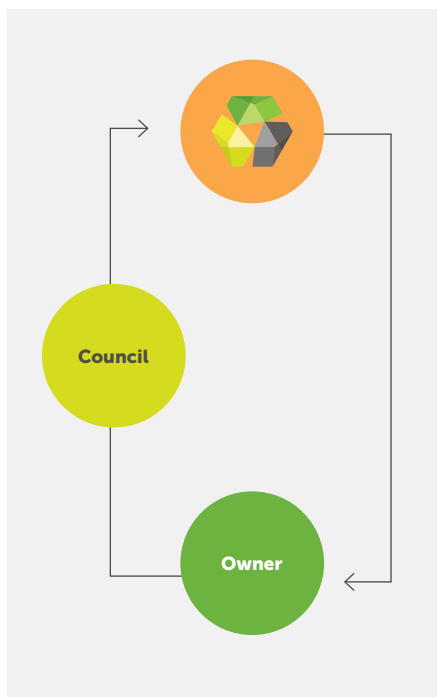
Solar Fund is a form of Environmental Upgrade Finance, enabled by government. Our expert team can work with you and your solar installer to find the perfect term that maximises your savings. Unlike others in the market, Sustainable Australia Fund's Solar Fund will provide up to 100% of your finance, including hard and soft costs.

With terms of up to 20 years we offer fixed, quarterly payments with all loans being fully transferable upon sale of the property. There's no additional personal security required and costs can be shared with tenants without renegotiating the lease.

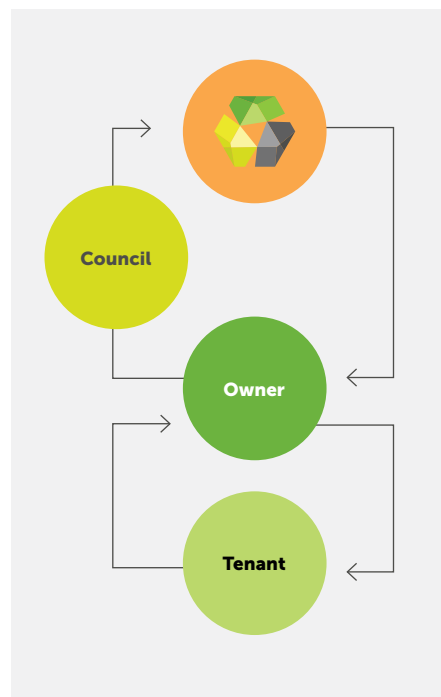
Traditional Finance



Environmental Upgrade Finance (EUF)



EUF with Tenant Contribution



How it works

Solar Fund can help large-scale solar PV and battery projects become cashflow positive, meaning even after you've made your repayments, you're still ahead.

- Fixed quarterly repayments to local council through council rates
- Loan terms of up to 20 years maximise cashflow
- The loan is tied to the building, not the owner
- No deposit and no additional personal security required

10 Year Loan Example



Can my business apply?

Any type of business can apply for Solar Fund, provided:

- Council is offering Environment or Building Upgrade Finance
- The building is on rateable land
- The building is primarily a non-residential property
- Upgrading has a measurable environmental benefit

This includes Agriculture, Commercial Office Building, Tourism, Commercial, and Industrial properties.

So long as the works have a measurable environmental benefit, they will likely qualify.

Benefits	Solar Fund	Other Finance
Up to 100% project finance, including hard and soft costs	✓	X
Terms of up to 20 years	✓	X
Fixed, quarterly repayments	✓	X
Loan fully transferrable upon sale of building	✓	X
No additional personal security required	✓	X
Costs can be shared with tenants without renegotiating lease	✓	X

To find out if Solar Fund is available to businesses in your council area, go to sustainableaustraliafund.com.au

Case-Studies

"The benefits from the upgrade was just really saving on electricity. They designed the number of panels we needed to roughly halve our electricity bill."

– Lindsay McCall, Paringa Estate

"The process for applying was really simple actually... It was just a phone call. Sustainable Australia Fund sent me the required paperwork and virtually did all the correspondence with the council"

– Kevin Minogue, Minogue Dairy Farm

"Arranging finance with Sustainable Australia Fund was straightforward, and we didn't need to outlay any money upfront."

– Eric Lim, Cooking Space owner



Find out more at: sustainableaustraliafund.com.au/success-stories

Case-Studies

Client

Hussey & Co

Council

Mornington Peninsula Shire

Installation Partner

Cherry Energy Solutions

Project Overview

Hussey & Co is a lettuce farm on the Mornington Peninsula that delivers quality produce to Australia and overseas. With 74 acres of land, multiple sheds and industrial processing facilities, it relies heavily on energy to stay in business.

Problem

Energy consumption was paralysingly high, and with prices increasing this posed a significant threat for the company to stay price competitive with outside competitors.

Upgrade

After initially installing a roof-mounted system and realising \$14k pa of savings, Hussey & Co were so impressed they decided to take out another EUA almost immediately for a ground-mounted system.

- ✓ Stage 1: 99.64kW system
- ✓ Stage 2: 505kW system
- ✓ Total: 887kW total solar PV array

Outcome

The solar upgrades saved over **\$86,000 / year** in electricity costs. It also cuts 754 tonnes of carbon emissions, which is the equivalent of taking 161 cars off the road each year.

"Since the last 99kW solar system was installed through EUF last year, our business has realised a \$14,000 reduction in our power bills. We expect this new solar installation of 505 kW to multiply these savings five-fold.

"EUF has been a great way for our business to simply access finance with a favourable rate and term."

– Lance Petersen, General Manager, Hussey & Co



If you are interested in exploring whether we can help you make your next solar project cash-flow positive, give us a call on:

1300 432 044

or enquire at
sustainableaustraliafund.com.au

**Solar
Fund**

